

**FINANCIAL REVIEW**

**RESULTS AT A GLANCE TO END OF MAR-2024**

**ACTUAL**

[Figs. in Crores of Rs.]

| ACTUALS         | ACTUALS        | PARTICULARS                          | BG                         | FG             | Position for the month under review |                      |               | Position to end of month under review |                            |                |                |
|-----------------|----------------|--------------------------------------|----------------------------|----------------|-------------------------------------|----------------------|---------------|---------------------------------------|----------------------------|----------------|----------------|
|                 |                |                                      |                            |                | 2021-22                             | 2022-23              | 2023-24       | 2023-24                               | PROP.TGT                   | ACTUAL         | VARIN.         |
|                 |                |                                      |                            |                | MAR-2024                            | MAR-2024             | BP - ACT      | MAR-2024                              | MAR-2024                   | TGT - ACT      |                |
|                 |                | <b>FINANCIAL PERFORMANCE</b>         |                            |                |                                     |                      |               |                                       |                            |                |                |
| 1219.10         | 1983.61        | PASSENGER EARNINGS                   | 2167.40                    | 2281.08        | 225.50                              | 187.02               | -38.48        | 2281.08                               | 2209.58                    | -71.50         |                |
| 14734.79        | 15730.00       | GOODS EARNINGS                       | 17408.23                   | 15861.35       | 1192.81                             | 1563.53              | 370.72        | 15861.35                              | 15854.86                   | -6.49          |                |
| 16303.27        | 18277.04       | GROSS EARNINGS A                     | 20200.39                   | 18742.05       | 1480.25                             | 1843.75              | 363.50        | 18742.05                              | 18715.06                   | -26.99         |                |
| 53.49           | 23.52          | SUSPENSE                             | 5.00                       | 5.00           | 80.00                               | 12.67                | -67.33        | 5.00                                  | -1.54                      | -6.54          |                |
| 16356.76        | 18300.56       | GROSS TFC. RECEIPTS                  | 20205.39                   | 18747.05       | 1560.25                             | 1856.43              | 296.18        | 18747.05                              | 18713.52                   | -33.53         |                |
| 8975.39         | 9684.12        | WORKING EXPENSES B                   | 10645.00                   | 10692.91       | 911.54                              | 799.90               | -111.64       | 10692.91                              | 10673.79                   | -19.12         |                |
| -3.00           | 5.70           | SUSPENSE                             | -16.60                     | -29.18         | -601.67                             | -589.39              | 12.28         | -29.18                                | -29.32                     | -0.14          |                |
| 8972.39         | 9689.82        | ORDY. WKG. EXPENSES                  | 10628.40                   | 10663.73       | 309.87                              | 210.51               | -99.36        | 10663.74                              | 10644.47                   | -19.27         |                |
| 12258.39        | 13475.12       | TOTAL WKG. EXPN. C                   | 15580.00                   | 14851.91       | 1322.79                             | 1211.15              | -111.64       | 14851.91                              | 14832.79                   | -19.12         |                |
|                 |                | [Incl. Aprons excld. Susp.]          |                            |                |                                     |                      |               |                                       |                            |                |                |
| 75.19%          | 73.73%         | OPERATING RATIO (C) / (A)            | 77.13%                     | 79.24%         | 89.36%                              | 65.69%               | -23.67%       | 79.24%                                | 79.26%                     | 0.01%          |                |
| 7327.88         | 8592.92        | SURPLUS (A) - (B)                    | 9555.39                    | 8049.14        | 568.71                              | 1043.85              | 475.14        | 8049.14                               | 8041.27                    | -7.87          |                |
|                 |                | <b>PHYSICAL PERFORMANCE</b>          |                            |                |                                     |                      |               |                                       |                            |                |                |
| 195.01          | 202.60         | ORIGIN. FRGT. LOADING (MT)           | 221.00                     | 221.00         | 21.76                               | 21.10                | -0.66         | 221.00                                | 211.60                     | -9.40          |                |
| 16417.02        | 18237.71       | ORIGIN. FRGT. EARNINGS               | 20188.91                   | 19283.84       | 1454.33                             | 1900.30              | 445.97        | 19283.84                              | 19325.81                   | 41.97          |                |
| 84.19           | 90.02          | <b>ORIG. YIELD / MT</b>              |                            |                |                                     |                      |               |                                       | 91.33                      |                |                |
| 81.75           | 88.37          | ORIGIN. TONE K.M (Billion)           |                            |                |                                     | 8.86                 |               |                                       | 91.45                      |                |                |
| 75.56           | 77.64          | APPRN. YIELD / MT                    |                            |                |                                     |                      |               |                                       | 74.93                      |                |                |
| 104.78          | 222.35         | ORIGIN. PASSN (Million)              | 258.16                     | 258.16         | 21.92                               | 38.68                | 16.76         | 258.16                                | 226.67                     | -31.49         |                |
| 50.14           | 124.93         | SUBURBAN                             | 145.06                     | 145.06         | 12.22                               | 20.67                | 8.45          | 145.06                                | 123.94                     | -21.12         |                |
| 54.63           | 97.43          | NON-SUBURBAN                         | 113.10                     | 113.10         | 9.70                                | 18.01                | 8.31          | 113.10                                | 102.73                     | -10.37         |                |
| 1623.11         | 2544.89        | ORIGIN. PASSN. EARNINGS              | 2774.45                    | 2861.36        | 282.86                              | 246.46               | -36.40        | 2861.36                               | 2803.71                    | -57.65         |                |
| 15.49           | 11.45          | <b>Org. PASS. Yield / Million</b>    |                            |                | 12.90                               | 6.37                 | -6.53         | 11.08                                 | 12.37                      | 1.29           |                |
| 11.64           | 8.92           | Apprn. Pass Yield / Million          |                            |                | 10.29                               | 4.84                 | -5.45         | 8.84                                  | 9.75                       | 0.91           |                |
| 419.22          | 436.16         | ORIGIN. LEAD (KM)                    |                            |                |                                     | 420.34               |               |                                       | 432.17                     |                |                |
|                 |                | <b>DEMAND NO. 16 (NET)</b>           |                            |                |                                     |                      |               |                                       |                            |                |                |
|                 |                |                                      | <b>FINAL GRANT 2023-24</b> |                |                                     | <b>For the month</b> |               |                                       | <b>To end of the Month</b> |                |                |
|                 |                |                                      | <b>GROSS</b>               | <b>CREDIT</b>  | <b>NET</b>                          | <b>GROSS</b>         | <b>CREDIT</b> | <b>NET</b>                            | <b>GROSS</b>               | <b>CREDIT</b>  | <b>NET</b>     |
| 9336.93         | 9142.23        | Total Plan Heads                     | 8944.15                    | 243.04         | 8701.11                             | 1020.42              | 55.16         | 838.81                                | 8830.95                    | 250.79         | 8580.16        |
|                 |                | (Excluding Suspense)                 |                            |                |                                     |                      |               |                                       |                            |                |                |
| 804.42          | -66.13         | STORES SUSPENSE                      | 1049.70                    | 1021.34        | 28.36                               | 21.35                | 0.00          | 21.35                                 | 1651.8                     | 1779.11        | -127.31        |
| 927.99          | 25.51          | W/S MFG. SUSPENSE                    | 1042.17                    | 3.00           | -6.09                               | 1.25                 | 80.68         | -79.43                                | 1941.77                    | 1897.49        | 44.28          |
| 4.77            | 4.15           | MISC. ADVANCE(CAPITAL)               | 19.37                      | 15.09          | 4.28                                | 0                    | 0.00          | 0.00                                  | -7.49                      | 6.38           | -13.87         |
| 1737.18         | -36.47         | TOTAL CAPITAL SUSPENSE               | 2111.24                    | 2084.69        | 26.56                               | 22.6                 | 80.68         | -58.08                                | 3586.08                    | 3682.98        | -96.90         |
| <b>11074.11</b> | <b>9105.76</b> | <b>TOTAL PLAN HEADS [Incl. Susp]</b> | <b>11055.39</b>            | <b>2327.73</b> | <b>8727.67</b>                      | <b>1043.02</b>       | <b>135.84</b> | <b>780.73</b>                         | <b>12417.03</b>            | <b>3933.77</b> | <b>8483.26</b> |