

| FINANCIAL POSITION AT A GLANCE UPTO July'20 | | | | | (FIGURES IN CRORES OF RS) | | |
|---|-----------------------|------------------------------------|---------------|-----------------|----------------------------|------------------|--------------------|
| ACTUALS 2019-20 | ACTUALS UPTO 07/19 | PARTICULARS | BG 2020-21 | BGSL 2020-21 | PRO BG UPTO Jul-20 | ACTUAL Jul-20 | VARIN. ACT - BP |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| REVENUE | | | | | | | |
| 15972.02 | 5250.26 | GROSS EARNINGS (A) | 18043.33 | 18043.33 | 5573.52 | 3771.29 | -1802.23 |
| -11.65 | -163.10 | SUSPENSE | 5.00 | 5.00 | -97.00 | -308.04 | -211.04 |
| 15960.37 | 5087.16 | GROSS TFC. RECTS (B) | 18048.33 | 18048.33 | 5476.52 | 3463.25 | -2013.27 |
| WORKING EXPENSES | | | | | | | |
| 8905.08 | 2948.99 | ORDINARY WORKING EXPENSES (C) | 9920.27 | 8759.02 | 2948.66 | 2685.82 | -262.84 |
| 13.00 | 5.67 | APPORN TO DRF (D) | 28.00 | 28.00 | 9.33 | 9.33 | 0.00 |
| 1442.05 | 1159.00 | APPORN TO PENSION FUND (E) | 3785.00 | 3785.00 | 1261.67 | 1261.67 | 0.00 |
| 10360.13 | 4113.66 | GROSS WORKING EXPENSES (F) [C+D+E] | 13733.27 | 12572.02 | 4219.66 | 3956.82 | -262.84 |
| 25.60 | 459.46 | SUSPENSE (G) | -14.77 | -315.46 | 514.75 | 419.54 | -95.21 |
| 10385.73 | 4573.12 | GROSS EXPENDITURE (F+G) | 13718.50 | 12256.56 | 4734.41 | 4376.36 | -358.05 |
| 64.86% | 78.35% | O. R. (F)/(A) | 76.11% | 69.68% | 75.71% | 104.92% | 29.21% |
| 7066.94 | 2301.27 | SURPLUS (A - C) | 8123.06 | 9284.31 | 2624.86 | 1085.47 | -1539.39 |

FINANCIAL REVIEW AS PER BUDGET AS ON JULY'20

| RESULTS AT A GLANCE UPTO | | | UPTO | | [Figs. in Crores of Rs.] | | | |
|------------------------------|-----------------------|----------------------|---------------|-------------------|--------------------------|-------------------|--------------------|-------------------|
| ACTUALS 2019-20 | ACTUALS UPTO 07/19 | PARTICULARS | BG 2020-21 | BG(SL) 2020-21 | BP UPTO July'20 | ACTUAL July'20 | VARIN. ACT - BP | % Varin Jul-20 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| FINANCIAL PERFORMANCE | | | | | | | | |
| 1659.94 | 578.58 | PASS. EARNING | 2009.70 | 2009.70 | 367.21 | -1.81 | -369.02 | -100.31% |
| 216.49 | 70.59 | OTHR COACHING (a) | 372.20 | 372.20 | 102.27 | 9.86 | -92.41 | -86.03% |
| 13798.85 | 4490.92 | GOODS EARNING | 15300.36 | 15300.36 | 5004.67 | 3726.37 | -1278.30 | -17.02% |
| 296.74 | 110.17 | SUNDRIES (b) | 361.07 | 361.07 | 99.37 | 36.87 | -62.50 | -66.53% |
| 15972.02 | 5250.26 | GROSS EARNINGS (A) | 18043.33 | 18043.33 | 5573.52 | 3771.29 | -1802.23 | -28.17% |
| -11.65 | -163.10 | SUSPENSE | 5.00 | 5.00 | -97.00 | -308.04 | -211.04 | 88.87% |
| 15960.37 | 5087.16 | GROSS TFC. RECTS (B) | 18048.33 | 18048.33 | 5476.52 | 3463.25 | -2013.27 | -31.92% |

| WORKING EXPENSES | | | | | | | | |
|------------------|----------------|-----------------------------------|-----------------|-----------------|----------------|----------------|-----------------|----------------|
| ACTUALS | ACTUALS | PARTICULARS | BG | BG(SL) | BP UPTO | ACTUAL | VARIN. | % Varin |
| 2019-20 | UPTO 07/19 | | 2020-21 | 2020-21 | 44013 | 44013 | ACT - BP | Jul-20 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 682.41 | 217.68 | 3A | 749.00 | 711.27 | 227.72 | 211.05 | -16.67 | -3.05% |
| 1039.76 | 324.63 | 4B | 1161.00 | 1031.58 | 340.12 | 343.95 | 3.83 | 5.95% |
| 484.80 | 145.72 | 5C | 572.00 | 504.32 | 166.42 | 124.32 | -42.10 | -14.69% |
| 1225.76 | 414.03 | 6D | 1301.00 | 1133.98 | 364.38 | 326.37 | -38.01 | -21.17% |
| 520.51 | 157.24 | 7E | 585.00 | 515.65 | 169.26 | 160.67 | -8.59 | 2.18% |
| 1149.18 | 323.69 | 8F | 1193.00 | 1023.49 | 337.14 | 339.58 | 2.44 | 4.91% |
| 1023.69 | 450.25 | 9G | 1422.00 | 1307.41 | 488.05 | 442.96 | -45.09 | -1.62% |
| 1495.68 | 501.75 | 10H | 1495.00 | 1245.89 | 415.28 | 291.64 | -123.64 | -41.88% |
| 621.71 | 210.43 | 11J | 724.00 | 630.33 | 200.91 | 204.13 | 3.22 | -2.99% |
| 448.99 | 124.43 | 12K | 485.77 | 441.60 | 147.08 | 144.12 | -2.96 | 15.82% |
| 1.62 | 0.57 | 13L | 2.50 | 2.18 | 0.72 | 0.30 | -0.42 | -47.37% |
| 210.97 | 78.57 | 13O | 230.00 | 211.32 | 91.56 | 96.73 | 5.17 | 23.11% |
| 8905.08 | 2948.99 | TOTAL (C) | 9920.27 | 8759.02 | 2948.66 | 2685.82 | -262.84 | -8.92% |
| 25.60 | 459.46 | SUSPENSE | -14.77 | -315.46 | 514.75 | 419.54 | -95.21 | -8.69% |
| 8930.68 | 3408.45 | ORDY. WKG EXP (C1) | 9905.50 | 8443.56 | 3463.41 | 3105.36 | -358.05 | -8.89% |
| 13.00 | 5.67 | APPORN TO DRF (D) | 28.00 | 28.00 | 9.33 | 9.33 | 0.00 | 64.71% |
| 1442.05 | 1159.00 | APPORN TO PENSION FUND (E) | 3785.00 | 3785.00 | 1261.67 | 1261.67 | 0.00 | 8.86% |
| 10385.73 | 4573.12 | TOTAL WKG.EXP (F) [C1+D+E] | 13718.50 | 12256.56 | 4734.41 | 4376.36 | -358.05 | -4.30% |
| 64.86% | 78.35% | O. R. (C+D+E) / (A) | 76.11% | 69.68% | 75.71% | 104.92% | 29.21% | 26.57% |
| 7066.94 | 2301.27 | SURPLUS (A - C) | 8123.06 | 9284.31 | 2624.86 | 1085.47 | -1539.39 | -52.83% |

| PHYSICAL PERFORMANCE | | | | | | | | |
|----------------------|------------|-------------------------|---------|---------|---------|--------|----------|----------|
| ACTUALS | ACTUALS | PARTICULARS | BG | BG(SL) | BP UPTO | ACTUAL | VARIN. | % Varin |
| 2019-20 | UPTO 07/19 | | 2020-21 | 2020-21 | 44013 | 44013 | ACT - BP | Jul-20 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 252.25 | 86.06 | ORIG. PASS.(Million) | 197.81 | 197.81 | 31.47 | -0.16 | -31.63 | -100.18% |
| 129.56 | 43.39 | SUBURBAN | 99.17 | 99.17 | 13.18 | 0.00 | -13.18 | -100.00% |
| 122.70 | 42.66 | NON-SUBURBAN | 98.64 | 98.64 | 18.29 | -0.16 | -18.45 | -100.37% |
| 171.96 | 55.56 | ORIG. FRT. LOADING (MT) | 165.00 | 165.00 | 53.13 | 45.72 | -7.41 | -17.71% |
| 408.00 | 419.00 | ORIGIN. AVG. LEAD (KM) | | | | 381.68 | | -8.91% |
| 70.19 | 23.29 | ORIG. T. K. M (Billion) | | | | 17.45 | | -25.06% |

| | | FINANCIAL PERFORMANCE | | | | | | | |
|-----------------|----------------|--|--|-----------------|-----------------|----------------|----------------|-----------------|----------------|
| 2027.45 | 735.77 | ORIG. PASS. EARNINGS (a) | | 2454.75 | 2454.75 | 448.52 | -15.84 | -464.36 | -102.15% |
| 14345.57 | 4608.51 | ORIG. FREIGHT EARNINGS(b) | | 15531.63 | 15531.63 | 5206.74 | 3728.78 | -1477.96 | -19.09% |
| 222.50 | 71.22 | ORIG. OTHER COACHING (c) | | 385.46 | 385.46 | 70.27 | 13.01 | -57.26 | -81.73% |
| 296.74 | 110.17 | ORIG. SUNDRY EARNINGS (d) | | 361.07 | 361.07 | 99.37 | 36.87 | -62.50 | -66.53% |
| 16892.26 | 5525.67 | ORIGINTG. EARNINGS [a+b+c+d](K) | | 18732.91 | 18732.91 | 5824.90 | 3762.82 | -2062.08 | -31.90% |
| 8.04 | 8.55 | Org.PASS. Yield / Million | | 12.41 | 12.41 | 0.00 | 101.54 | 101.54 | 1087.60% |
| 6.58 | 6.72 | Apprn. Pass Yield / Million | | 10.16 | 10.16 | 0.00 | 11.60 | 11.60 | 72.57% |
| 83.42 | 82.95 | ORIG. FREIGHT YIELD / MT | | 94.13 | 94.13 | 98.00 | 81.56 | -16.44 | -1.68% |
| 80.24 | 80.83 | APPRN. FREIGHT YIELD / MT | | 92.73 | 92.73 | 94.20 | 81.50 | -12.69 | 0.83% |
| 52.72% | 53.37% | PERFORMANCE EFFI. INDEX (C/K) | | 52.96% | 46.76% | 50.62% | 71.38% | 20.76% | 18.01% |

| C.B'19-20 | July'19 | TRAFFIC SUSPENSE | | OB'20-21 | July'20 | July'20 |
|---------------|---------------|--------------------------------------|--|---------------|---------------|---------------|
| 264.90 | 353.34 | STN. OUT STANDING > GOODS | | 264.90 | NA | NA |
| 3.33 | 3.08 | > COACHING | | 3.33 | NA | NA |
| 0.00 | 0.00 | A.O.B> WT. ONLY BILLS | | 0.00 | NA | NA |
| 12.95 | 12.68 | > TB (Billing/Warrants/Cr.Notes etc) | | 12.95 | NA | NA |
| 0.00 | 28.02 | > CASH -IN-TRANSIT | | 0.00 | NA | NA |
| 0.00 | 0.00 | > AGREEMENT | | 0.00 | NA | NA |
| 0.00 | 0.00 | > OTHERS | | 0.00 | NA | NA |
| 188.10 | 223.62 | > DEMAND RECOVERABLE | | 188.10 | NA | NA |
| 469.28 | 620.74 | T O T A L | | 469.28 | -97.00 | 777.32 |

| |
|----------------|
| |
| % Varin |
| WRT BP |
| 10 |
| |
| -100.49% |
| -90.36% |
| -25.54% |
| -62.90% |
| -32.34% |
| 217.57% |
| -36.76% |

| |
|----------------|
| |
| % Varin |
| WRT BP |
| 10 |
| -7.32% |
| 1.13% |
| -25.30% |
| -10.43% |
| -5.07% |
| 0.72% |
| -9.24% |
| -29.77% |
| 1.60% |
| -2.01% |
| -58.55% |
| 5.64% |
| -8.91% |
| -18.50% |
| -10.34% |
| 0.00% |
| 0.00% |
| -7.56% |
| 38.58% |
| -58.65% |

| |
|----------------|
| % Varin |
| WRT BP |
| 10 |
| -100.50% |
| |
| -13.95% |
| |
| |

| |
|----------|
| |
| -103.53% |
| -28.39% |
| -81.49% |
| -62.90% |
| -35.40% |
| #DIV/0! |
| #DIV/0! |
| -16.78% |
| -13.47% |
| 20.76% |