

FINANCIAL REVIEW as PER BUDGET AS ON May'20

| RESULTS AT A GLANCE UPTO | | | | | | | | | |
|------------------------------|----------------|-----------------------------------|-----------------|-----------------|----------------|--------------------------|-----------------|-----------------|-----------------|
| | | | May'20 | ACTUAL | | [Figs. in Crores of Rs.] | | | |
| ACTUALS | ACTUALS | PARTICULARS | BG | BG(SL) | BP UPTO | ACTUAL | VARIN. | % Varin | % Varin |
| 2019-20 | UPTO 05/19 | | 2020-21 | 2020-21 | 43952 | May'20 | ACT - BP | May'20 | WRT BP |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| FINANCIAL PERFORMANCE | | | | | | | | | |
| 1659.94 | 271.10 | PASS. EARNING | 2009.70 | 2009.70 | 60.21 | -10.30 | -70.51 | -103.80% | -117.11% |
| 216.49 | 36.08 | OTHR COACHING (a) | 372.20 | 372.20 | 34.52 | 4.71 | -29.81 | -86.95% | -86.36% |
| 13798.85 | 2277.50 | GOODS EARNING | 15300.36 | 15300.36 | 2459.67 | 1555.23 | -904.44 | -31.71% | -36.77% |
| 296.74 | 78.82 | SUNDRIES (b) | 361.07 | 361.07 | 31.08 | 9.30 | -21.78 | -88.20% | -70.08% |
| 15972.02 | 2663.50 | GROSS EARNINGS (A) | 18043.33 | 18043.33 | 2585.48 | 1558.94 | -1026.54 | -41.47% | -39.70% |
| -11.65 | -202.46 | SUSPENSE | 5.00 | 5.00 | -55.00 | -667.87 | -612.87 | 229.88% | 1114.31% |
| 15960.37 | 2461.04 | GROSS TFC. RECTS (B) | 18048.33 | 18048.33 | 2530.48 | 891.07 | -1639.41 | -63.79% | -64.79% |
| WORKING EXPENSES | | | | | | | | | |
| ACTUALS | ACTUALS | PARTICULARS | BG | BG(SL) | BP UPTO | ACTUAL | VARIN. | % Varin | % Varin |
| 2019-20 | UPTO 05/19 | | 2020-21 | 2020-21 | 43952 | May'20 | ACT - BP | May'20 | WRT BP |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 682.41 | 109.51 | 3A | 749.00 | 711.27 | 112.03 | 106.81 | -5.22 | -2.47% | -4.66% |
| 1039.76 | 170.73 | 4B | 1161.00 | 1031.58 | 170.68 | 172.79 | 2.11 | 1.21% | 1.23% |
| 484.80 | 65.80 | 5C | 572.00 | 504.32 | 83.49 | 64.02 | -19.47 | -2.71% | -23.32% |
| 1225.76 | 221.05 | 6D | 1301.00 | 1133.98 | 177.79 | 141.01 | -36.78 | -36.21% | -20.69% |
| 520.51 | 83.11 | 7E | 585.00 | 515.65 | 85.07 | 82.46 | -2.61 | -0.78% | -3.06% |
| 1149.18 | 152.57 | 8F | 1193.00 | 1023.49 | 169.24 | 166.11 | -3.13 | 8.87% | -1.85% |
| 1023.69 | 426.21 | 9G | 1422.00 | 1307.41 | 505.95 | 490.72 | -15.23 | 15.14% | -3.01% |
| 1495.68 | 259.88 | 10H | 1495.00 | 1245.89 | 207.64 | 144.34 | -63.30 | -44.46% | -30.49% |
| 621.71 | 110.53 | 11J | 724.00 | 630.33 | 97.25 | 85.93 | -11.32 | -22.26% | -11.64% |
| 448.99 | 63.53 | 12K | 485.77 | 441.60 | 74.13 | 72.12 | -2.01 | 13.52% | -2.71% |
| 1.62 | 0.37 | 13L | 2.50 | 2.18 | 0.36 | 0.04 | -0.32 | -89.19% | -88.90% |
| 210.97 | 44.75 | 13O | 230.00 | 211.32 | 53.48 | 57.61 | 4.13 | 28.74% | 7.72% |
| 8905.08 | 1708.04 | TOTAL (C) | 9920.27 | 8759.02 | 1737.12 | 1583.96 | -153.16 | -7.26% | -8.82% |
| 25.60 | 682.64 | SUSPENSE | -14.77 | -315.46 | 395.58 | 392.78 | -2.80 | -42.46% | -0.71% |
| 8930.68 | 2390.68 | ORDY. WKG EXP (C1) | 9905.50 | 8443.56 | 2132.70 | 1976.74 | -155.96 | -17.31% | -7.31% |
| 13.00 | 2.83 | APPORN TO DRF (D) | 28.00 | 28.00 | 4.67 | 4.67 | 0.00 | 64.71% | 0.00% |
| 1442.05 | 579.50 | APPORN TO PENSION FUND (E) | 3785.00 | 3785.00 | 630.83 | 630.83 | 0.00 | 8.86% | 0.00% |
| 10385.73 | 2973.01 | TOTAL WKG.EXP (F) [C1+D+E] | 13718.50 | 12256.56 | 2768.20 | 2612.24 | -155.96 | -12.13% | -5.63% |
| 64.86% | 85.99% | O. R. (C+D+E) / (A) | 76.11% | 69.68% | 91.77% | 142.37% | 50.60% | 56.38% | 55.14% |
| 7066.94 | 955.46 | SURPLUS (A - C) | 8123.06 | 9284.31 | 848.36 | -25.02 | -873.38 | -102.62% | -102.95% |

| | | PHYSICAL PERFORMANCE | | | | | | | |
|--------------------|-----------------------|---------------------------------|---------------|-------------------|------------------|------------------|--------------------|-------------------|-------------------|
| ACTUALS 2019-20 | ACTUALS UPTO 05/19 | PARTICULARS | BG 2020-21 | BG(SL) 2020-21 | BP UPTO 43952 | ACTUAL May'20 | VARIN. ACT - BP | % Varin May'20 | % Varin WRT BP |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 252.25 | 42.27 | ORIG. PASS.(Million) | 197.81 | 197.81 | 4.09 | -0.42 | -4.51 | -100.98% | -110.15% |
| 129.56 | 21.42 | SUBURBAN | 99.17 | 99.17 | 1.03 | 0.00 | -1.03 | -100.00% | |
| 122.70 | 20.85 | NON-SUBURBAN | 98.64 | 98.64 | 3.06 | -0.42 | -3.48 | -101.99% | |
| 171.96 | 27.12 | ORIG. FRT. LOADING (MT) | 165.00 | 165.00 | 26.00 | 18.65 | -7.35 | -31.23% | -28.27% |
| 408.00 | 420.00 | ORIGIN. AVG. LEAD (KM) | | | | 364.00 | | -13.33% | |
| 70.19 | 11.40 | ORIG. T. K. M (Billion) | | | | 6.79 | | -40.46% | |
| | | FINANCIAL PERFORMANCE | | | | | | | |
| 2027.45 | 335.21 | ORIG. PASS. EARNINGS (a) | 2454.75 | 2454.75 | 73.54 | -32.44 | -105.98 | -109.68% | -144.11% |
| 14345.57 | 2324.78 | ORIG. FREIGHT EARNINGS(b) | 15531.63 | 15531.63 | 2558.61 | 1526.70 | -1031.91 | -34.33% | -40.33% |
| 222.50 | 32.89 | ORIG. OTHER COACHING (c) | 385.46 | 385.46 | 34.66 | 4.28 | -30.38 | -86.99% | -87.65% |
| 296.74 | 78.82 | ORIG. SUNDRY EARNINGS (d) | 361.07 | 361.07 | 31.08 | 9.30 | -21.78 | -88.20% | -70.08% |
| 16892.26 | 2771.70 | ORIGINTG. EARNINGS [a+b+c+d](K) | 18732.91 | 18732.91 | 2697.89 | 1507.84 | -1190.05 | -45.60% | -44.11% |
| 8.04 | 7.93 | Org.PASS. Yield / Million | 12.41 | 12.41 | 0.00 | 78.17 | 78.17 | 885.71% | #DIV/0! |
| 6.58 | 6.41 | Apprn. Pass Yield / Million | 10.16 | 10.16 | 0.00 | 24.82 | 24.82 | 286.98% | #DIV/0! |
| 83.42 | 85.72 | ORIG. FREIGHT YIELD / MT | 94.13 | 94.13 | 98.41 | 0.00 | -98.41 | -100.00% | -100.00% |
| 80.24 | 83.98 | APPRN. FREIGHT YIELD / MT | 92.73 | 92.73 | 94.60 | 0.00 | -94.60 | -100.00% | -100.00% |
| 52.72% | 61.62% | PERFORMANCE EFFI. INDEX (C/K) | 52.96% | 46.76% | 64.39% | 105.05% | 40.66% | 43.42% | 40.66% |

| C.B'19-20 | May'19 | TRAFFIC SUSPENSE | OB'20-21 | May'20 | |
|-----------|--------|--------------------------------------|----------|--------|---------|
| 264.90 | 313.96 | STN. OUT STANDING > GOODS | 264.90 | 0.00 | NA |
| 3.33 | 2.95 | > COACHING | 3.33 | 0.00 | NA |
| 0.00 | 0.00 | A.O.B> WT. ONLY BILLS | 0.00 | 0.00 | NA |
| 12.95 | 21.64 | > TB (Billing/Warrants/Cr.Notes etc) | 12.95 | 0.00 | NA |
| 0.00 | 98.82 | > CASH -IN-TRANSIT | 0.00 | 0.00 | NA |
| 0.00 | 0.00 | > AGREEMENT | 0.00 | 0.00 | NA |
| 0.00 | 0.00 | > OTHERS | 0.00 | 0.00 | NA |
| 188.10 | 222.73 | > DEMAND RECOVERABLE | 188.10 | 0.00 | NA |
| 469.28 | 660.10 | T O T A L | 469.28 | 0.00 | 1137.15 |

