

FINANCIAL REVIEW

RESULTS AT A GLANCE UPTO			FEB-2020	ACTUAL	[Figs. in Crores of Rs.]				
ACTUALS	ACTUALS	PARTICULARS	BG	RG	BP UPTO	ACTUAL	VARIN.	% Varin	% Varin
2018-19	UPTO 02/19		2019-20	2019-20	FEB-2020	FEB-2020	ACT - BP	FEB 2019	WRT BP
1	2	3	4	5	6	7	8	9	10
FINANCIAL PERFORMANCE									
1664.39	1506.45	PASS. EARNING	1844.97	1844.97	1671.92	1577.30	-94.62	4.70%	-5.66%
218.70	193.62	OTHR COACHING (a)	299.12	269.77	254.08	197.65	-56.43	2.08%	-22.21%
13009.09	11438.10	GOODS EARNING	14023.56	14023.56	12723.02	12593.01	-130.01	10.10%	-1.02%
256.38	214.88	SUNDRIES (b)	302.32	309.92	280.67	215.48	-65.19	0.28%	-23.23%
15148.56	13353.05	GROSS EARNINGS (A)	16469.97	16448.22	14929.69	14583.44	-346.25	9.21%	-2.32%
-71.21	-459.34	SUSPENSE	5.00	5.00	-75.00	-303.93	-228.93	-33.83%	305.24%
15077.35	12893.71	GROSS TFC. RECTS (B)	16474.97	16453.22	14854.69	14279.52	-575.18	10.75%	-3.87%
641.48	589.56	3A	698.60	694.10	635.57	631.50	-4.07	7.11%	-0.64%
975.63	890.83	4B	1042.00	1071.40	981.33	968.36	-12.97	8.70%	-1.32%
519.07	473.55	5C	570.20	541.20	483.15	452.16	-30.99	-4.52%	-6.41%
1128.50	1046.37	6D	1248.30	1205.20	1107.59	1169.04	61.45	11.72%	5.55%
502.12	449.11	7E	575.10	555.00	506.02	481.98	-24.04	7.32%	-4.75%
912.56	829.94	8F	1088.00	1147.20	1050.53	1088.64	38.11	31.17%	3.63%
748.20	728.92	9G	1076.50	1118.20	1039.69	1014.03	-25.66	39.11%	-2.47%
1446.75	1319.10	10H	1573.90	1383.10	1289.47	1388.07	98.60	5.23%	7.65%
561.51	509.22	11J	616.60	659.20	608.43	587.97	-20.46	15.46%	-3.36%
428.81	357.59	12K	534.21	461.48	419.30	405.03	-14.27	13.27%	-3.40%
1.58	1.45	13L	2.53	1.91	1.78	1.43	-0.35	-1.38%	-19.66%
136.67	136.59	13O	148.47	210.99	208.49	204.80	-3.69	49.94%	-1.77%
8002.88	7332.23	TOTAL (C)	9174.41	9048.98	8331.35	8393.01	61.66	14.47%	0.74%
2.53	421.76	SUSPENSE	-43.31	-214.78	452.67	453.23	0.56	7.46%	0.12%
8005.41	7753.99	ORDY. WKG EXP (C1)	9131.10	8834.20	8784.02	8846.24	62.22	14.09%	0.71%
10.02	15.31	APPORN TO DRF (D)	17.00	13.00	11.92	11.92	0.00	-22.16%	0.00%
3057.00	2992.92	APPORN TO PENSION FUND (E)	3477.00	3362.00	3081.83	3081.83	0.00	2.97%	0.00%
11072.43	10762.22	TOTAL WKG.EXP (F) [C1+D+E]	12625.10	12209.20	11877.77	11939.99	62.22	10.94%	0.52%
73.08%	77.44%	O. R. (C+D+E) / (A)	76.92%	75.53%	76.53%	78.77%	2.24%	1.33%	2.93%
7145.68	6020.82	SURPLUS (A - C)	7295.56	7399.24	6598.34	6190.43	-407.91	2.82%	-6.18%

PHYSICAL PERFORMANCE									
266.05	243.19	ORIG. PASS.(Million)	270.59	270.59	247.48	238.17	-9.31	-2.06%	-3.76%
138.72	127.08	SUBURBAN	142.55	142.55	130.27	122.01	-8.26	-3.99%	
127.33	116.11	NON-SUBURBAN	128.04	128.04	117.21	116.17	-1.04	0.05%	
154.87	139.73	ORIG. FRT. LOADING (MT)	164.00	164.00	148.61	156.73	8.12	12.17%	5.46%
415.00	415.00	ORIGIN. AVG. LEAD (KM)				409.00		-1.45%	
64.37	58.03	ORIG. T. K. M (Billion)				64.03		10.34%	
FINANCIAL PERFORMANCE									
2072.27	1889.02	ORIG. PASS. EARNINGS (a)	2271.43	2271.43	2073.49	1958.37	-115.12	3.67%	-5.55%
13711.98	11685.87	ORIG. FREIGHT EARNINGS(b)	14445.22	14445.22	13105.07	13007.98	-97.09	11.31%	-0.74%
210.39	190.52	ORIG. OTHER COACHING (c)	230.00	230.00	211.15	205.13	-6.02	7.67%	-2.85%
256.38	214.88	ORIG. SUNDRY EARNINGS (d)	302.32	309.92	280.67	215.48	-65.19	0.28%	-23.23%
16251.02	13980.29	ORIGINTG. EARNINGS [a+b+c+d](K)	17248.97	17256.57	15670.38	15386.96	-283.42	10.06%	-1.81%
7.79	7.77	Org.PASS. Yield / Million	8.39	8.39	8.38	8.22	-0.16	5.85%	-1.86%
6.26	6.19	Apprn. Pass Yield / Million	6.82	6.82	6.76	6.62	-0.13	6.91%	-1.97%
88.54	83.63	ORIG. FREIGHT YIELD / MT	88.08	88.08	88.18	83.00	-5.19	-0.76%	-5.88%
84.00	81.86	APPRN. FREIGHT YIELD / MT	85.51	85.51	85.61	80.35	-5.27	-1.84%	-6.15%

49.25%	52.45%	PERFORMANCE EFFI. INDEX (C/K)	53.19%	52.44%	53.17%	54.55%	1.38%	2.10%	2.60%
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FINANCIAL POSITION AT A GLANCE UPTO FEB-2020 (FIGURES IN CRORES OF RS .)									
ACTUALS 2018-19	ACTUALS UPTO 02/19	PARTICULARS	BG 2019-20	RG 2019-20	BP UPTO FEB-2020	ACTUAL FEB-2020	VARIN. ACT - BP	% Varin FEB 2019	% Varin WRT BP
1	2	3	4	5	6	7	8	9	10
REVENUE									
15148.56	13353.05	GROSS EARNINGS (A)	16469.97	16448.22	14929.69	14583.44	-346.25	9.21%	-2.32%
-71.21	-459.34	SUSPENSE	5.00	5.00	-75.00	-303.93	-228.93	-33.83%	305.24%
15077.35	12893.71	GROSS TFC. RECTS (B)	16474.97	16453.22	14854.69	14279.52	-575.18	10.75%	-3.87%
WORKING EXPENSES									
8002.88	7332.23	MONTHLY WORKING EXPENSES (C)	9174.41	9048.98	8331.35	8393.01	61.66	14.47%	0.74%
10.02	15.31	APPORTN TO DRF (D)	17.00	13.00	11.92	11.92	0.00	-22.16%	0.00%
3057.00	2992.92	APPORTN TO PENSION FUND	3477.00	3362.00	3081.83	3081.83	0.00	2.97%	0.00%
11069.90	10340.46	WORKING EXPENSES (F)	12668.41	12423.98	11425.10	11486.76	61.66	11.09%	0.54%
2.53	421.76	SUSPENSE (G)	-43.31	-214.78	452.67	453.23	0.56	7.46%	0.12%
11072.43	10762.22	GROSS EXPENDITURE (F+G)	12625.10	12209.20	11877.77	11939.99	62.22	10.94%	0.52%
73.08%	77.44%	O. R. (F)/(A)	76.92%	75.53%	76.53%	78.77%	2.24%	1.33%	2.24%
7145.68	6020.82	SURPLUS (A - C)	7295.56	7399.24	6598.34	6190.43	-407.91	2.82%	-6.18%