

| FINANCIAL REVIEW | | | | | | | | | |
|------------------------------|---------------|--|-----------------|-----------------|--------------------------|----------------|--------------|----------|---------|
| RESULTS AT A GLANCE UPTO | | | UPTO | ACTUAL | [Figs. in Crores of Rs.] | | | | |
| ACTUALS | ACTUALS | PARTICULARS | NOV-2019 | NOV-2019 | BP UPTO | ACTUAL | VARIN. | % Varin | % Varin |
| 2018-19 | UPTO 11/18 | | BG | BG(SL) | NOV-2019 | NOV-2019 | ACT - BP | NOV 2018 | WRT BP |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| REVENUES | | | | | | | | | |
| 1664.39 | 1104.91 | PASS. EARNING | 1844.97 | 1844.97 | 1226.29 | 1156.60 | -69.69 | 4.68% | -5.68% |
| 218.70 | 139.07 | OTHR COACHING (a) | 299.12 | 299.12 | 196.94 | 142.78 | -54.16 | 2.67% | -27.50% |
| 13009.09 | 7987.81 | GOODS EARNING | 14023.56 | 14023.56 | 9053.82 | 8738.55 | -315.27 | 9.40% | -3.48% |
| 256.38 | 136.76 | SUNDRIES (b) | 302.32 | 302.32 | 184.37 | 155.83 | -28.54 | 13.94% | -15.48% |
| 15148.56 | 9368.55 | GROSS EARNINGS (A) | 16469.97 | 16469.97 | 10661.42 | 10193.76 | -467.66 | 8.81% | -4.39% |
| -71.21 | -591.18 | SUSPENSE | 5.00 | 5.00 | -165.00 | -350.48 | -185.48 | -40.72% | 112.41% |
| 15077.35 | 8777.37 | GROSS TFC. RECTS (B) | 16474.97 | 16474.97 | 10496.42 | 9843.29 | -653.14 | 12.14% | -6.22% |
| WORKING EXPENSES | | | | | | | | | |
| 641.48 | 431.73 | 3A | 698.60 | 649.45 | 457.32 | 463.66 | 6.34 | 7.40% | 1.39% |
| 975.63 | 649.81 | 4B | 1042.00 | 973.08 | 690.77 | 723.34 | 32.57 | 11.32% | 4.72% |
| 519.07 | 317.39 | 5C | 570.20 | 538.56 | 346.27 | 321.28 | -24.99 | 1.23% | -7.22% |
| 1128.50 | 753.02 | 6D | 1248.30 | 1188.96 | 813.99 | 822.42 | 8.43 | 9.22% | 1.04% |
| 502.12 | 325.79 | 7E | 575.10 | 536.05 | 358.14 | 354.76 | -3.38 | 8.89% | -0.94% |
| 912.56 | 596.59 | 8F | 1088.00 | 1019.04 | 702.64 | 818.33 | 115.69 | 37.17% | 16.47% |
| 748.20 | 741.81 | 9G | 1076.50 | 1020.80 | 991.09 | 976.34 | -14.75 | 31.62% | -1.49% |
| 1446.75 | 974.31 | 10H | 1573.90 | 1542.34 | 1006.96 | 987.83 | -19.13 | 1.39% | -1.90% |
| 561.51 | 376.27 | 11J | 616.60 | 572.29 | 431.78 | 461.91 | 30.13 | 22.76% | 6.98% |
| 428.81 | 263.91 | 12K | 534.21 | 493.59 | 311.46 | 275.32 | -36.14 | 4.32% | -11.60% |
| 1.58 | 1.13 | 13L | 2.53 | 2.03 | 1.34 | 1.10 | -0.24 | -2.65% | -17.91% |
| 136.67 | 101.40 | 13O | 148.47 | 145.95 | 133.93 | 153.61 | 19.68 | 51.49% | 14.69% |
| 8002.88 | 5533.16 | TOTAL (C) | 9174.41 | 8682.14 | 6245.69 | 6359.90 | 114.21 | 14.94% | 1.83% |
| 2.53 | 397.93 | SUSPENSE | -43.31 | -43.31 | 511.13 | 496.11 | -15.02 | 24.67% | -2.94% |
| 8005.41 | 5931.09 | ORDY. WKG EXP (C1) | 9131.10 | 8638.83 | 6756.82 | 6856.01 | 99.19 | 15.59% | 1.47% |
| 10.02 | 11.13 | APPORN TO DRF (D) | 17.00 | 17.00 | 11.33 | 11.33 | 0.00 | 1.80% | 0.00% |
| 3057.00 | 2186.00 | APPORN TO PENSION FUND (E) | 3477.00 | 3477.00 | 2318.00 | 2318.00 | 0.00 | 6.04% | 0.00% |
| 11072.43 | 8128.22 | TOTAL WKG.EXP (F) [C1+D+E] | 12625.10 | 12132.83 | 9086.15 | 9185.34 | 99.19 | 13.01% | 1.09% |
| 73.08% | 82.51% | O. R. (C+D+E) / (A) | 76.92% | 73.93% | 80.43% | 85.24% | 4.81% | 2.73% | 5.98% |
| 7145.68 | 3835.39 | SURPLUS (A - C) | 7295.56 | 7787.83 | 4415.73 | 3833.86 | -581.87 | -0.04% | -13.18% |
| PHYSICAL PERFORMANCE | | | | | | | | | |
| 265.96 | 179.40 | ORIG. PASS.(Million) | 270.59 | 270.59 | 182.57 | 175.65 | -6.92 | -2.09% | -3.79% |
| 138.71 | 93.43 | SUBURBAN | 142.55 | 142.55 | 95.90 | 89.55 | -6.35 | -4.15% | |
| 127.25 | 85.97 | NON-SUBURBAN | 128.04 | 128.04 | 86.67 | 86.10 | -0.57 | 0.15% | |
| 154.87 | 101.12 | ORIG. FRT. LOADING (MT) | 164.00 | 164.00 | 105.53 | 110.71 | 5.18 | 9.48% | 4.91% |
| 415.00 | 420.00 | ORIGIN. AVG. LEAD (KM) | | | | 413.00 | | -1.67% | |
| 64.37 | 42.48 | ORIG. T. K. M (Billion) | | | | 45.75 | | 7.72% | |
| FINANCIAL PERFORMANCE | | | | | | | | | |
| 2072.27 | 1387.44 | ORIG. PASS. EARNINGS (a) | 2271.43 | 2271.43 | 1523.00 | 1435.23 | -87.77 | 3.44% | -5.76% |
| 13711.98 | 8350.27 | ORIG. FREIGHT EARNINGS(b) | 14445.22 | 14445.22 | 9325.18 | 9091.92 | -233.26 | 8.88% | -2.50% |
| 208.01 | 137.09 | ORIG. OTHER COACHING (c) | 230.00 | 230.00 | 153.56 | 147.93 | -5.63 | 7.91% | -3.67% |
| 256.38 | 136.75 | ORIG. SUNDRY EARNINGS (d) | 302.32 | 302.32 | 184.37 | 155.83 | -28.54 | 13.95% | -15.48% |
| 16248.64 | 10011.55 | ORIGINTG. EARNINGS [a+b+c+d](K) | 17248.97 | 17248.97 | 11186.11 | 10830.91 | -355.20 | 8.18% | -3.18% |
| 7.79 | 7.73 | Org.PASS. Yield / Million | 8.39 | 8.39 | 8.34 | 8.17 | -0.17 | 5.66% | -2.05% |
| 6.26 | 6.16 | Apprn. Pass Yield / Million | 6.82 | 6.82 | 6.72 | 6.58 | -0.13 | 6.92% | -1.97% |
| 88.54 | 82.58 | ORIG. FREIGHT YIELD / MT | 88.08 | 88.08 | 88.37 | 82.12 | -6.24 | -0.55% | -7.06% |
| 84.00 | 78.99 | APPRN. FREIGHT YIELD / MT | 85.51 | 85.51 | 85.79 | 78.93 | -6.86 | -0.08% | -8.00% |
| 49.25% | 55.27% | PERFORMANCE EFFI. INDEX (C/K) | 53.19% | 50.33% | 55.83% | 58.72% | 2.89% | 3.45% | 5.17% |
| TRAFFIC SUSPENSE | | | | | | | | | |
| C.B'18-19 | JPTO 11/18 | | | OB'19-20 | OCT-2019 | NOV-2019 | | | |
| 265.49 | 370.98 | STN. OUT STANDING > GOODS | | 265.49 | 365.01 | NA | | | |
| 2.66 | 1.00 | > COACHING | | 2.66 | 3.27 | NA | | | |
| 0.00 | 0.00 | A.O.B> WT. ONLY BILLS | | 0.00 | 0.00 | NA | | | |
| 4.97 | 6.82 | > TB (Billing/Warrants/Cr.Notes etc) | | 4.97 | 17.77 | NA | | | |
| 0.00 | 408.85 | > CASH -IN-TRANSIT | | 0.00 | 192.08 | NA | | | |
| 0.00 | 0.00 | > AGREEMENT | | 0.00 | 0 | NA | | | |
| 0.00 | 0.00 | > OTHERS | | 0.00 | 0.00 | NA | | | |
| 184.51 | 189.96 | > DEMAND RECOVERABLE | | 184.51 | 195.32 | NA | | | |
| 457.63 | 977.61 | T O T A L | | 457.63 | 773.45 | 808.11 | | | |
| NET DRAVAL POSITION | | | | | | | | | |
| 14983.81 | 9539.55 | CASH INFLOW | | NA | 9212.00 | NA | | | |
| 12672.58 | 8252.65 | CASH OUTGO | | NA | 8870.46 | NA | | | |
| 2311.23 | 1286.90 | NET DEPOSIT | | | 341.54 | NA | | | |
| -295.35 | -650.74 | RIB | | Not Estimated | | NA | | | |